

Insurance Agents Offering Help to Agritourism Farmers and Vineyard Owners

The following list of insurance agents is available for your assistance in finding **agritourism liability insurance**. The offering of this list in no way endorses these agents by the Department of Agriculture and Consumers Services or the Agritourism Office, nor stipulates or suggests that they can provide the type of insurance needed at a cost you can afford. Additionally, most agents work within no more than 100 miles of their home office, and sometimes not that far. When searching for an agent, start with those closest to your home, and be up-front with them – tell them if you have called other agents. Often agents cooperate in helping you find the right company, and it is inefficient for them to be working with you when you've contacted someone else who is doing the same research. They prefer to collaborate rather than compete. The districts listed beside some of the agents' names refer to the six ANA districts. For more information, please contact Annie Baggett, Agritourism Marketing Specialist, annie.baggett@ncagr.gov or call 919-707-3120.

Liz Taylor - **ANA Corporate member**; Morrow Insurance Agency, Hendersonville; ltaylor@morrowinsurance.com, 1-800-228-3132; 828-693-5396 (o); 828-768-6197 (c); presented insurance information at 2007 ANA conference and 2007 ANA West District workshop; covers West District, some parts of West Central.

Carl Inman – **ANA Corporate member**; Snipes Insurance Co., Raleigh: carl@snipesins.com, 919-571-4335 (o); presentations at 2007 ANA North Central Dist. workshop and 2008 annual conference; covers North Central, South Central, Northeast and Southeast Districts, basically area east of I-85.

Will Johnson - **ANA Corporate member**, Johnson Insurance Services, Mocksville, NC; 1-800-255-7777; 336-753-1038 (o); 336-909-3568 (c); will@agritourisminsurance.com; website www.agritourisminsurance.com; presentation at 2008 West Central ANA workshop; was Sponsor vendor at 2009 ANA Annual Winter Conference; spoke at 2009 West Central Workshop. Agent Cathy Boles also available. Covers West Central District, generally 75-100 miles from of I-40/I-77.

Jeff Fitzgerald – **ANA Sponsor member**; Accurate Insurance Solutions Inc., Dobson; 336-356-2471; accurateins1@gmail.com; business primarily with vineyards and agribusiness; covers primarily West Central and North Central Districts.

John Snipes – **ANA Corporate member**; Snipes Insurance Services, Bunn; 910-892-2121; john@snipesins.com; in partnership with agency owner, **ANA Active member Dal Snipes** and farm owner; covers North Central, South Central, Northeast and Southeast districts.

Brad Brown - **ANA Corporate Member**; Snipes Insurance Services, Dunn; 910-892-2121; brad@snipesins.com; covers North Central, South Central, Northeast and Southeast districts.

Christine Barnett – **ANA Corporate member**; Carolina National Insurance Agency, 1526 East Franklin St., Suite 102, Chapel Hill NC 27514; chris@cniagency.com; 919-636-3253 (o); 919-417-4369 (c); covers Raleigh/Durham/Chapel Hill area.

Jack Boseman - Nationwide in Roanoke Rapids at 252-537-8338 -
bosemaj@nationwide.com; spoke at 2007 ANA Conference. Covers primarily Northeast District (southernmost county – Pitt).

Gary Miller, Manager - Everett Cash Mutual Ins. Co., VP SE Region, 814-977-5391; Works with farmers west of I-95. Attended 2008 ANA conference; gary@everettcash.com – Gary does not work directly with customers but will help find an agent in the western part of the state.

Kim Birkhead - The Insurance Center, Inc., Troy; 910-572-3572, tici@mc-online.net; recommended by ANA member; works in Montgomery and Randolph counties.

Ann Ashman - AF Insurance Services, Inc., 948 Johnson Ridge Road, Elkin, NC 28621: (336) 835-4060; 1-800-446-1295; aashman@afinsurance.com; does business primarily with vineyards/wineries; attended 2009 ANA Annual Winter Conference; covers primarily Surry and Yadkin counties in northern West Central District.

MOUNTAIN REGION

Morrow Agencies
Johnson Insurance Services
AF Insurance Services
Accurate Insurance Solutions Inc. (West Central)

PIEDMONT REGION – East, South, Northeast

Snipes Insurance Co. (Central)
The Insurance Center (Southern)
Nationwide Insurance (Northeast)
Accurate Insurance Solutions Inc. (North Central)
Carolina National Insurance Agency

RECOMMENDED BY AN ANA MEMBER:

Ken Donat
608-254-2600 Office
608-343-0273 Cell

Post Office Box 718
11 ½ Progressive Drive
Lake Delton, WI 53940